vinemeds

Delivering **Precision** Insights

for the serialized pharma supply chain, maximizing product availability, lowering costs and better serving patients

Benefits of VineMeds

- Realize a return on your DSCSA
 Serialization investments; recognize and obtain Value Beyond Compliance
- Leverage VineMeds to improve legacy processes such as returns accrual forecasting, supply chain aging, chargebacks & monitoring, recall management and more!
- Drive complete utilization of commercialized products in the channel to greatly reduce or eliminate returns and their associated costs while driving increased revenue
- Benefit from next generation product data and channel optimization technologies

Why VineMeds? **v**



Trusted Experience

VineMeds' leadership team is experienced in pharma supply chain with a proven track record of delivering results as a trusted industry third-party



Unprecedented Visibility

The VineMeds solution can accommodate both serialized data and legacy channel data together in one platform

- Delivers unprecedented visibility into the end-to-end supply chain from manufacturer/3PL to patient
- Allows for ease of transition from legacy channel data to upgraded serialized product data



Best-In-Class Technology

Modern platform enables rapid speed-tovalue and a robust feature-set, powered by best-in-class technology partners

- Assurance that your data is secure, confidential and always accessible with SOC II compliance controls
- Intuitive user experience and exceptional system performance powered by Al-driven Business Intelligence tools

Contact Us

- 🔗 4501 Tamiami Trail N, Suite 226 Naples, FL 34103
- 🔮 (978) 549-1436
- info@vinemeds.com
- www.vinemeds.com



Value beyond Compliance

Now is the time to capitalize on the breakthrough insights available through supply chain digitization and start recognizing Value Beyond Compliance

Contact us to learn more.



Dave Janca

Founder, CEO

davejanca@avianoventures.com 716-310-5590



Cam Hall Chief Operating Officer

camhall@vinemeds.com 716-474-2995

How Can We Help?

VineMeds Data Services

Ensure you are prepared to modernize your organization's data strategy with serialized data.

VineMeds can help you:

- Evaluate where serialization fits within your existing data strategy
- Establish the value of serialization data across your organization
- Define serialized data requirements for trading partner agreements
- Work with trading partners to gain access to serialization data and create stakeholder-level analytics

VineMeds Analytics

Leverage serialized data's lot and expiry information, combined with VineMeds' innovative technologies to improve product insights and perform proactive product management with industry best precision.

VineMeds can help you:

- Improve accuracy on returns accurals
- Gain unprecedented visibility into short dated and overstock product
- Reduce Revenue Leakage from Chargebacks and 340B
- Track and decommission products to ensure patient fulfillment for high-value specialty products
- Greatly improve recall management to eliminate unnecessary costs and product shortages

VineMeds Marketplace

A market-driven analytics and "buy/sell platform" that utilizes technology and serialized data to put excess, at-risk, and opportunistic Pharma product capacity into utilization

VineMeds Process:

- Leveraging the granularity of serialized data,
 VineMeds identifies products at risk from
 overstocks, short-dating, loss of exclusivity (LOE),
 and contract changes
- Platform then suggests product movements to match supply with demand
- Allows stakeholder to incentivize product movement; everyone improves their ROI, and patients win!



Conrad Morgiewicz VP, Business Development

conrad@vinemeds.com 978-549-1436